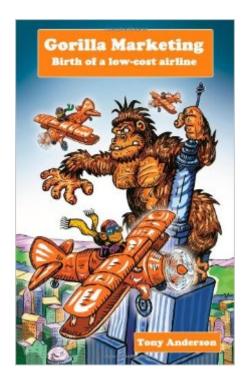
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# **Gorilla Marketing**





## Synopsis

Gorilla Marketing is the insider story of how a maverick, orange start-up airline founded by Stelios Haji-loannou took on the might of Europe's aviation giants in a marketing war of attrition and emerged victorious. Written by Tony Anderson, easyJet's third employee and first Marketing Director, the book is laced throughout with humorous anecdotes and first-hand accounts of the airline's outrageous PR stunts. From planning and launch, to battles with bureaucrats and a herculean struggle with the British Airways "800-pound Gorilla", this is the definitive story of how easyJet began its relentless rise to becoming one of the world's largest airlines.

## **Book Information**

Paperback: 148 pages Publisher: Grosvenor House Publishing Limited (September 14, 2010) Language: English ISBN-10: 1907652728 ISBN-13: 978-1907652721 Product Dimensions: 5 x 0.3 x 8 inches Shipping Weight: 4.8 ounces Average Customer Review: 4.0 out of 5 stars Â See all reviews (1 customer review) Best Sellers Rank: #5,255,335 in Books (See Top 100 in Books) #1481 in Books > Engineering & Transportation > Transportation > Aviation > Commercial #2394 in Books > Business & Money > Small Business & Entrepreneurship > Marketing #26469 in Books > Business & Money > Small Business & Entrepreneurship > Entrepreneurship

#### **Customer Reviews**

Having worked in the commuter airline industry in New England, this book brought back memories of the sometimes zany world that was the airline business back in the 80's and 90's. I thoroughly enjoyed it Dan W

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